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— Top News

Full visibility on freight costs: Becton Dickinson uses AEB's Freight Audit solution

Becton, Dickinson and Company (BD) is a global medical technology provider focused on improving drug delivery, enhancing the quality and speed of diagnosing infectious diseases and advancing research, discovery and production of new drugs and vaccines. In December 2009, BD commissioned AEB to design and implement a seamless, outsourced solution: AEB's ASSIST4 Freight Audit solution for BD in Singapore.

Initial situation

While BD's sales and profits steadily grew, it still struggled to keep the operational and administrative costs of logistics freight forwarding services from continuously rising. The lack of visibility and control impacted efficiency and prevented BD from taking full advantage of logistics cost optimization strategies. So BD decided to look into streamlining and automating the tedious freight invoice process.

Automated freight audit process

Since the go-live in 2010, AEB's software solution has managed the freight invoice process, including simulations, tariff maintenance, invoice reconciliation, discrepancy management with adjustable tolerance levels, and EDI with freight forwarders.

Jimmy Khoo, BD's Director of Supply Chain Management in Asia Pacific, concludes: "The successful implementation of the ASSIST4 Freight Audit solution means that BD in Singapore is able to focus on its core business in this dynamic landscape."

>> [Read the entire success story "Full transparency and zero overpayment of freight costs" \(PDF\)](#)



Supply chain visibility a major challenge

In the 2009 IBM Global Chief Supply Chain Officer study, 70% of the 400 executives who were polled cited supply chain visibility as a major challenge – higher than the percentage naming globalization, cost containment, increasing customer demands or risk management as major challenges. Companies taking advantage of supply chain visibility and BI solutions are better able to analyze, forecast, plan and budget – and thus increase the efficiency of their supply chains and drive down costs.

UK Sales Manager Phil Lavin and UK General Manager Mark Brannan gave a joint presentation on supply chain visibility and business intelligence at Multimodal 2011 on April 7, 2011. Their tutorial entitled “Filtering Out the Noise – Managing Information Overload” focused on how the efficiency of supply chains can be increased through better visibility and the business intelligence derived from accompanying data. They also emphasized the need to automate the flow of data as a precursor to effective collaboration of the parties within a supply chain.

Software solutions can help companies monitor and manage their supply chains to increase performance and reduce costs. Lavin and Brannan point out, however, that although technological solutions exist, the will to break out of operational silos may represent the most difficult obstacle to collaboration.

Please visit the AEB website for more information on our [supply chain visibility solutions](#).

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Export Controls and Compliance



Sanctions list screening in SAP: ATC :: Compliance now protects payment runs
If you are already using ATC :: Compliance for your compliance screening, now you can also screen your payment runs (transaction F110) against the official sanctions lists. This way, you can be sure you won't issue payments to suppliers or other participants listed there. A customized adaptation is necessary before you can use this functionality. Contact your AEB representative if you wish to utilize this extension.

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News and Events



AEB exhibitor and sponsor at SCALA Logistics Debate in Warwickshire
AEB will be part of the SCALA Annual Logistics Debate 2011 taking place at Wroxall Abbey, Warwickshire, on July 7. As every year, some 200 leading names from the UK supply chain and logistics industry will gather to discuss the latest supply chain challenges and trends and to listen to recommendations from prominent industry speakers. The debate is followed by a summer evening event, offering further opportunities for the top supply chain professionals to meet and continue their discussions.

At the same time and place as the SCALA Annual Logistics Debate is the final round of the **Fresh Connection Competition**. The UK finalists will play three more rounds of the supply chain challenge, with the winning team becoming UK Supply Chain Champion 2011. Mark Brannan, AEB (International) Ltd General Manager, says: “Fresh Connection is a unique, exciting and highly acclaimed business simulation that has proven extremely successful in its first year in the UK, providing real learning and demonstrating the importance of supply chains in the success of a business. We're proud to be sponsoring this innovative supply chain competition, organised by SCALA Consulting, for a second time and wish all participating teams the best of luck.”

As a sponsor of both the Annual Debate and the Fresh Connection, AEB will have a booth in the event site forum, where it will showcase its comprehensive supply chain management solutions portfolio and play an active role in all industry discussions. We look forward to meeting you there!

[Contact us](#) to learn more, or get more details at the [SCALA website](#).

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Global manufacturer streamlines export handling with AEB

Connecting Industry has published AEB's customer success story, detailing how Techtronic Industries (TTI) uses ASSIST4 to support the efficient management of its complex export requirements on its website. Read the publication at www.connectingindustry.com or refer to the [success story](#).

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Land Rover takes an easier route to ensure supply chain security

Manufacturing & Logistics IT quotes Hannah Beckett, Sales Manager at AEB UK, in a March 2011 piece entitled "Land Rover takes an easier route to ensure supply chain security." The feature article details Land Rover's global supply chain for vehicles and parts, which serves a diverse range of clients – from the military to humanitarian organizations. Also profiled is the company's recent decision to deploy AEB compliance solutions to ensure legal compliance and secure all its transactions with trading partners against the threat of terrorism.

>> [Read the full article](#)

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It's all in the execution

Logistics Manager magazine takes a close look at current trends in supply chain execution solutions in its April 2011 issue and quotes a number of software providers on current changes to the marketplace from the online retail boom, the recession and the introduction of software as a service. The range of topics includes supply chain visibility, cloud computing versus ERP, optimizing inventory, improving distribution, and consolidation strategies. AEB UK General Manager Mark Brannan details how agility and resilience have always been key requirements for SCM software suites, which can sometimes be contradictory, since fragility increases with agility and flexibility. This makes it crucial to find the right balance and choose the right solution to support it.

>> Read the full article at www.logisticsmanager.com.

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